



## ENCORESA (PTY) LTD

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### ABOUT US

Australian born and South African bred, Encore SA is a premium international supplier of Practice Management services with over a decade of experience and operations in 4 countries across 3 continents. Built on the fundamental ethics of Trust, Leadership, Self Respect, Learning and Human Outcomes, Encore SA has built a world class business model tailored specifically for South African Financial Advisers, whether individual operators or multi-partner firms.

### VALUE PROPOSITION

We have a passion for and specialise in the Financial Advisory industry and understand the challenges and focus-areas of the industry. We provide structured solutions linked to a range of flexible strategic business development tools, programs and resources to enable our clients to fulfil their stated business vision and personal objectives. Encore SA have been active in South Africa for 12 years and have worked with in excess of 2000 South African advisers as well as many of the nation's financial institutions with the purpose of creating a more professional financial services industry.

### SERVICES OFFERED

We provide a wide variety of Business specific Consulting to both individual firms and Financial Services Institutions:

- Business Audit,
- Business Planning,
- Marketing Planning,
- Client Value Proposition Development and Delivery,
- Ongoing Service Structuring,
- Centre of Influence Marketing,
- Financial Reporting,
- Management Accounting,
- Cost Analysis,
- Business Valuation,
- Human Resource Consulting,
- Process, procedure and workflow design

### KEY INDIVIDUAL

Name: Jon Mackintosh

### CONTACT PERSONS

Name: Jon Mackintosh

### CONTACT DETAILS

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### REGIONS SUPPORTED

All regions of South Africa

### REFERENCE AND PRICING

Reference: Allan Gray Adviser Services  
Discount: 10% discount on normal commercial pricing